



2D SPDR Scanner for the Imaging of 5G and energy materials

Your partner in MHz to THz design, modelling, and characterisation

Innovation Radar Prize 2021

Key Highlights in high-frequency electromagnetic engineering

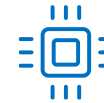
Electromagnetic
waves are
everywhere!

Our mission is to assist in their use **for the best of human wellbeing:**

- Safety, health, and nutrition
- Efficient work and clean environment
- Scientific progress from nanoscale to the universe
- Social interactions, travel and entertainment



We assist **electronics engineers and researchers**
in their quest for **better and cheaper devices**
operating in MHz to THz frequency range,
for multiple applications



We provide **two complementary technologies:**

- **Computer Multiphysics Simulators:**
which form a **virtual laboratory**, where novel EM devices are efficiently designed
- **Material Test Instruments:**
where **materials are validated** for use in such designs.

Problem addressed by our innovation

Current state of the art

- **Two product categories exist on the market:**
 - **computer-aided-design of devices**
(via modelling, simulation, optimisation)
 - **experimental characterisation of materials**
- **...but developed independently and insufficiently correlated**
- **Many electronic designs fail, because they are based on inconsistent material data** and need to be corrected in an iterative cut-and-try process.

Altered efficiency of the products

- **Strong economic losses :**
(some electronic designs are based on **false premises** and fail)
- **Loss in research money :**
(material developments are not correlated to the industry needs)
- **Delay in the product-to-market path, decreased quality of products** and wasted human resources

Our **Solution** to **HF Problems** is a **unified CAD approach**



The unified CAD system

Coupling computer multiphysics simulations with materials' characterisation:

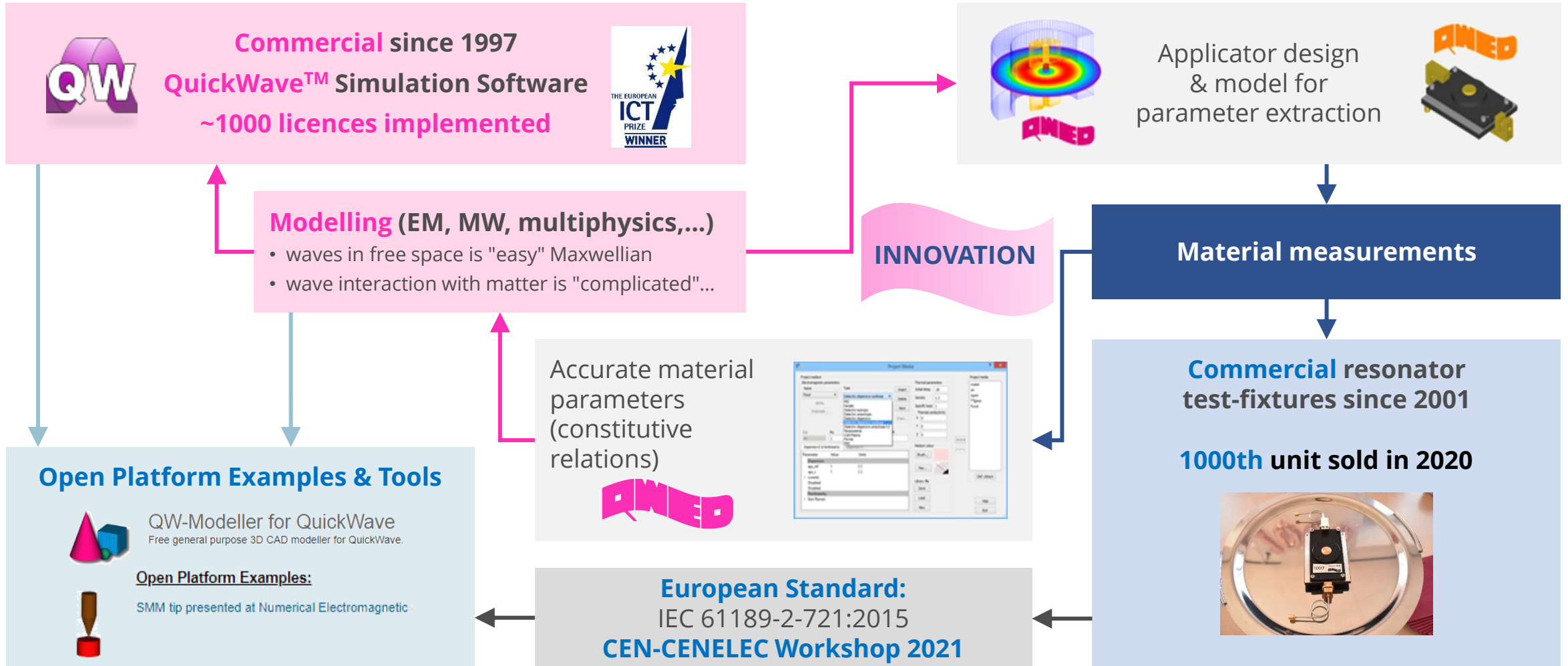
- Material test-fixtures and characterisation protocols are developed with the same modelling and simulation tools as used in the target device design,
- CAD simulators and optimisers import material data obtained under compliant conditions and assumptions.



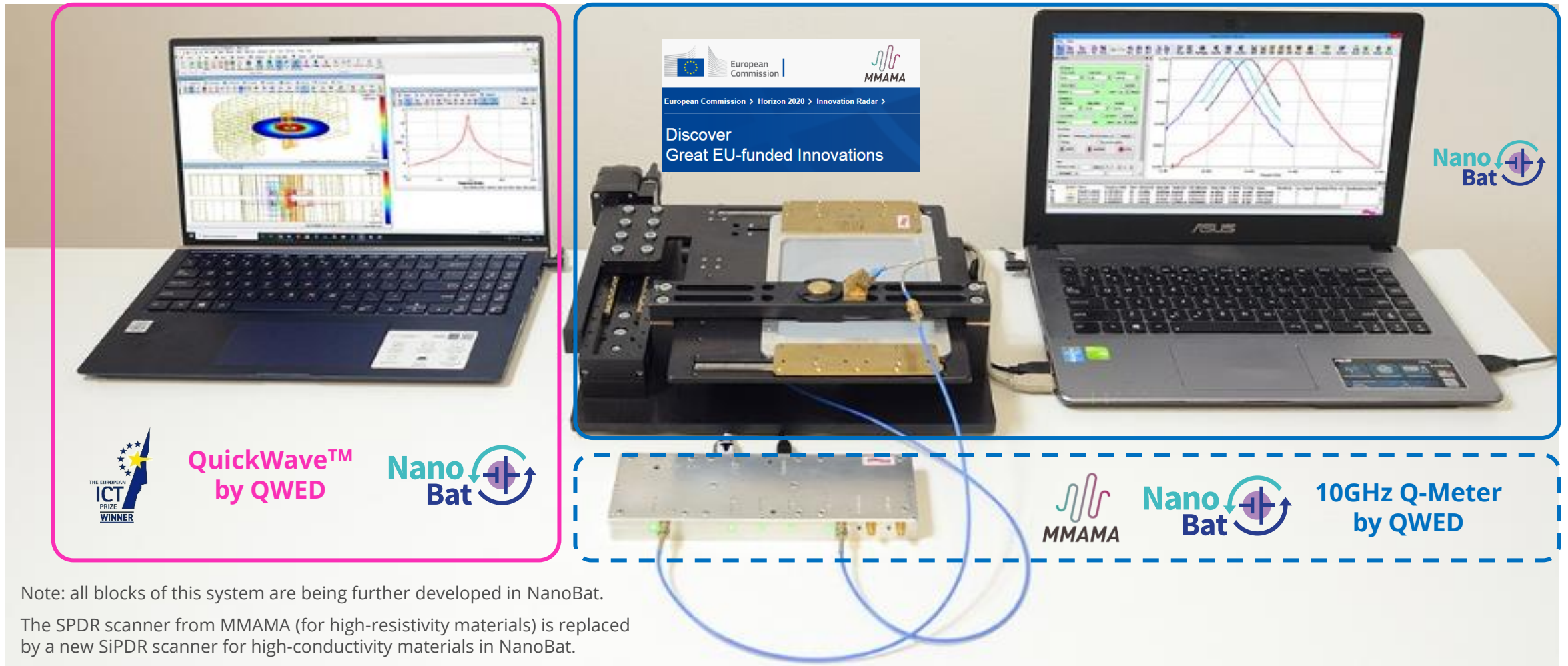
Additionally, our Solution:

- **Opens way to standardisation**, following the recommendations of the European Materials Modelling (EMMC) and Characterisation (EMCC Councils) – e.g. MODA-CHADA documentation formats, as well as standards' institutes worldwide (e.g. METAS CH, NIST US, GUM PL)
- **Feeds into Open Platforms** (in accordance with the EU's Open Science Policy), fostering education and dissemination of the EU's innovative products and projects.

Solution Graph



Solution Demonstrator for 5G and energy



Favourable market evolutions



Strong opportunities from 2 fast-growing markets

- Global EM simulation market estimated at **500 MEUR** (2020)
 - Estimated to grow at a **CAGR of 9%** during the forecast period (2020-2025)
-
- Global market of EM testing of materials estimated at **2,3 Bn EUR** (2016)
 - Estimated to grow at a **CAGR of 5%** during the period (2017-2023)



An innovation solution present on both market

Our innovative solution coupling EM / multiphysics simulation with material measurements is expected to:

- increase QWED share in both above markets individually,
- and create new markets by dissemination, training, and synergy effects.

The emerging technologies (5G and Green Energy) form a new market for our solution, estimated at 5 MEUR and rapidly growing.

A unique unified solution

There is **NO direct competitor** offering a unified **modelling-characterisation** CAD system.

Potential competitors
in **simulation and design of MHz to THz devices**:

Stand-alone electromagnetic design

- Inaccurate or absent treatment of multiphysics effects
- 5-20x more expensive



Japanese manufacturers of material GHz test-fixtures

- Less accurate (5% vs QWED's 0.3%)
- 10x more expensive



Multiphysics simulation:

- Black-box to the user
- Inefficient in electromagnetic simulation
- 5-20x more expensive



US and EU vendors of EM design and test equipment

- Less accurate
- 5-20x more expensive
- **Coopetitors**: QWED delivering its test-fixtures to their distribution networks



Traction and client basis from 6 continents

> 1mIn EUR market revenue + 15% R&D co-funding



Clients in industry

B/S/H/



Clients in academia

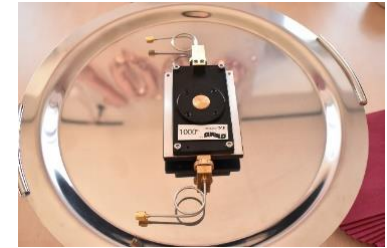


Professional associations

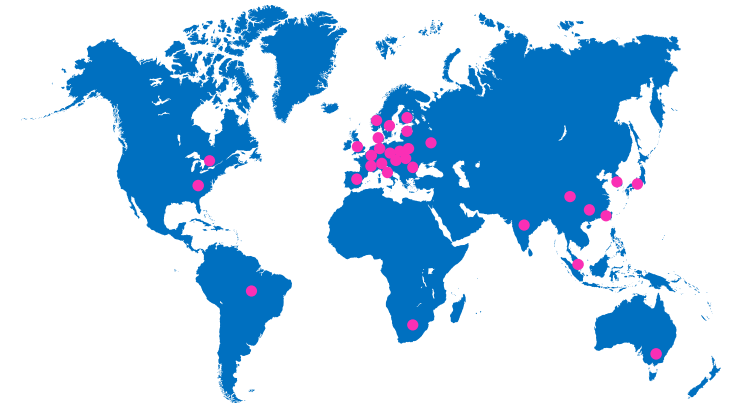


160 test-fixtures
for material characterisation

milestone: 1000th unit sold 2020



50 licence
sales/upgrades



Key partners and achievements

A solution validated by Key partners

Organic & inorganic semiconductors science & manufacture



SME in energy material production



National Metrology institutes



Industrial and corporate partners



Other university centers and collaborating academia



Further Development of the solution



- New R&D project consortia for emerging technologies (e.g. M.ERA-NET Sep 2021: starting ULTCC6G_EPac)
- Entering into new distribution contracts (one in final stage)
- Pilot sales (one contract signed Oct 2021 for a modified unit after the IR version, value 22kEUR)

A team of awarded experts

A happy blend of electromagnetic engineers, multiphysics researchers, IT experts, business analyst, and cross-media specialist

10

people employed

7

consultants cooperating

50%

female



Dr. Malgorzata Celuch

President since 2017, VP 1997-2017

- 35 y experience in mathematical, 25 y in management
- Awards for excellence from e.g. Prime Minister of Poland, Rector of WarsawUnivTech



Janusz Rudnicki, MS,
VP for IT

- 22 years of experience in simulation software development



Dr. Marzena Olszewska-Placha,
VP for R&D

- 15 y of experience in simulation-based MHz to THz design and consultancy
- 4 y experience in research management



Dr. Andrzej Więckowski
Senior in CAD

- 48 years of experience in computer-aided electronic engineering and engineering software development



Prof. Wojciech Gwarek,
President 1997-2017

- 22 years of experience in simulation software development



Dr. Maciej Sypniewski
Senior in CAE

- 48 years of experience in engineering software development and GHz measurements



TEAMS AWARDS



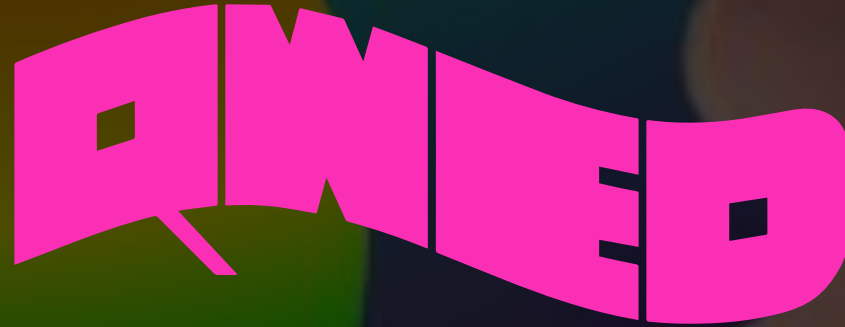
25 years of in 2022

We have been successful and we want to scale up.

We seek:

- **distributors** to open up new markets,
- **partners** to develop our Solution for novel materials and emerging technologies.

We remain **open for other proposals** helping us address the above needs.



THANK YOU FOR YOUR ATTENTION!

...and I invite you to consider QWED's products and competencies,
hoping to meet you in person
at forthcoming scientific conferences, industrial fairs, and policy
making events to which QWED often participates



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